

PORTFOLIO REPORT

EQUITY PERFORMANCE

HCM
HANDELS CAPITAL MANAGEMENT

October 2025

Report October 2025

CEO Comments

In October, our portfolio advanced 0.78%, our benchmark delivered 2.54%. The equity portfolio delivered 1.14% versus index on 4.11%. YTD our portfolio has delivered 7.62%, the equity portfolio 12.48% versus index on 4.47% and 10.26% respectively.

Top contributors included **Exsitec**, **Careium** and **Swedencare**. While **Fractal Gaming**, **CTT** and **Ambea** were the primary detractors.

Operations

During October we visited one of our portfolio companies, where we met with management to gain deeper understanding into the business, from how the current tariffs effect them to their approach with human capital and preserving culture in a growing organization. We also attended two networking events, connecting with both institutions as well as like minded stock-pickers. In addition, we had a great meeting with a professional in equities at one of the major banks, sharing insights on the market and advice for the younger gen. Looking ahead, we have a couple events planned with members in our alumni network and their current employers.

Holding in focus

As you can read in Asset Manager's comment, we have expanded our large cap exposure. One of the new holdings is **Kalmar**, after five months of getting to know the company we made the decision to initiate a position. Kalmar is a global leader in the material handling market with a #1 position across a variety of its equipment offerings. We recognize the companies quality, offering high returns on capital as well as growth in their service business with untapped potential, being able to utilize a large installed base as well as a modest spare-part capture rate. Kalmar has a solid balance sheet, offering both downside protection and optionality. With short-term fears and uncertainties, mispriced due to spin-off and lack of data we see a clear value gap to peers and justified intrinsic value.

Sincerely,
Isac Svensson

Asset Manager's Comments

October means earnings season and therefore volatility, and this time was no different. We saw large swings in the portfolio, both on the upside and downside, which opened new opportunities to exit and enter positions. After soft Q2s that didn't deliver on expectations, the Q3s told a different story. According to Finwire's results barometer, 61% of Swedish reporters beat consensus estimates while only 18% missed, in Q2 these shares were roughly equal. We have also seen early signs of the overall economy turning as the economic tendency barometer rose to 100,8, the highest reading since 2022. Together, these factors have driven notable moves across the market and set up a strong finish to the year.

During October our best performers were Exsitec, Careium and Swedencare, while Fractal, CTT and Ambea detracted. Overall, the portfolio returned 0,64% versus the benchmark's 2,53%. Equities were up 1,14% compared to the benchmark's 4,11%. Alternative investments continued to underperform, while global bonds and money markets continued to outperform their respective benchmarks.

It has been an eventful month not only in markets but also in the portfolio. We began by exiting Bredband2 with a net gain of roughly 130% in under two years. Our original investment thesis has played out, better than expected, and given the uncertainty around Telia's bid, we judged this a good time to crystallize gains. During the month we also exited our position in SmartEye.

On the buy side, we expanded our exposure to large caps by initiating Kalmar and New Wave, two high-quality names that we believe warrant higher multiples given their attractive multi-year trajectories. We also initiated a position in Fractal Gaming, where we view short-term uncertainties such as tariffs, freight costs and FX as transitory. In our view, these have weighed on the share price rather than the underlying quality of the business.

As November begins, our focus remains on selectively increasing large-cap exposure and strengthening the portfolio. Despite remaining Q3 results and the potential for slightly more cautious guidance, we expect cost discipline and mix to sustain earnings resilience and enable a strong close to the year.

Sincerely,
William Balksten

Holding in focus

Following exits in **Fenix Outdoor** and other previous large-cap holdings the fund lacked large cap exposure, consequentially leading us on the lookout for new large caps. One that caught our attention was **New Wave**, a new holding as of October 2025.

New Wave offers a one stop shop solution for primarily profile and teamwear, by owning distribution, design and end products customers can get a highly personalized offering such as IFK Göteborg teamwear, glasses and merchandise. Additionally utilizing that value chain for distribution of fully owned brands Craft and Cutter & Buck etc, allowing New Wave to operate at higher margins then similar companies such as H&M. One of New Waves most attractive qualities is the amount of semi-recurring sales in contracts to clubs, national teams and corporate customers providing very strong resilience in the current uncertain market and allowing for larger operational accelerations from acquisitions and brand investments, signum of CEO Torsten Jansson. Our thesis is that New Wave can better utilize this downturn than competitors and keep taking market share as seen in Q2, leading to long-term value creation even in the case of a prolonged weak market.

New Wave released their Q2 report which had an initial sharp market reaction due to especially weak margins and weak forward guidance due to general consumer uncertainty combined with strong FX headwinds, however this report also gave valuable insights into the operational improvements and core qualities that New Wave offers. During the quarter the largest ever acquisition for NEWA was finalized at a P/S 0,6 and weaker margins than the group average, however when integrated Cotton Classics is projected to operate at group average margins and further strengthen the position in the central European market. Structural acquisitions combined with internal investments into IT and automatizing of inventory management are going to positively affect margins going forward and allow New Wave to continue operating as a semi roll-up creating shareholder value by bolt on acquisitions and provide possibilities for turn-rounds in mismanaged companies (such as Tenson and Craft).

Ultimately we see New Wave as a mean reversion case that should play out given that the market gradually recovers, however there is also the optionality of a appreciation in the valuation where the group has historically been valued at EV/EBIT 11,5. Since New Wave has historically operated at lower margins then what is projected, combined with the impressive M&A record and a business model that is more resilient then peers, there is a scenario where the valuation also appreciates. We feel confident in New Wave and Torstens ability to continue deliver shareholder value even though there might be some bumps on the road in the close future.

Sincerely,
Emil Ekman, Equity Analyst

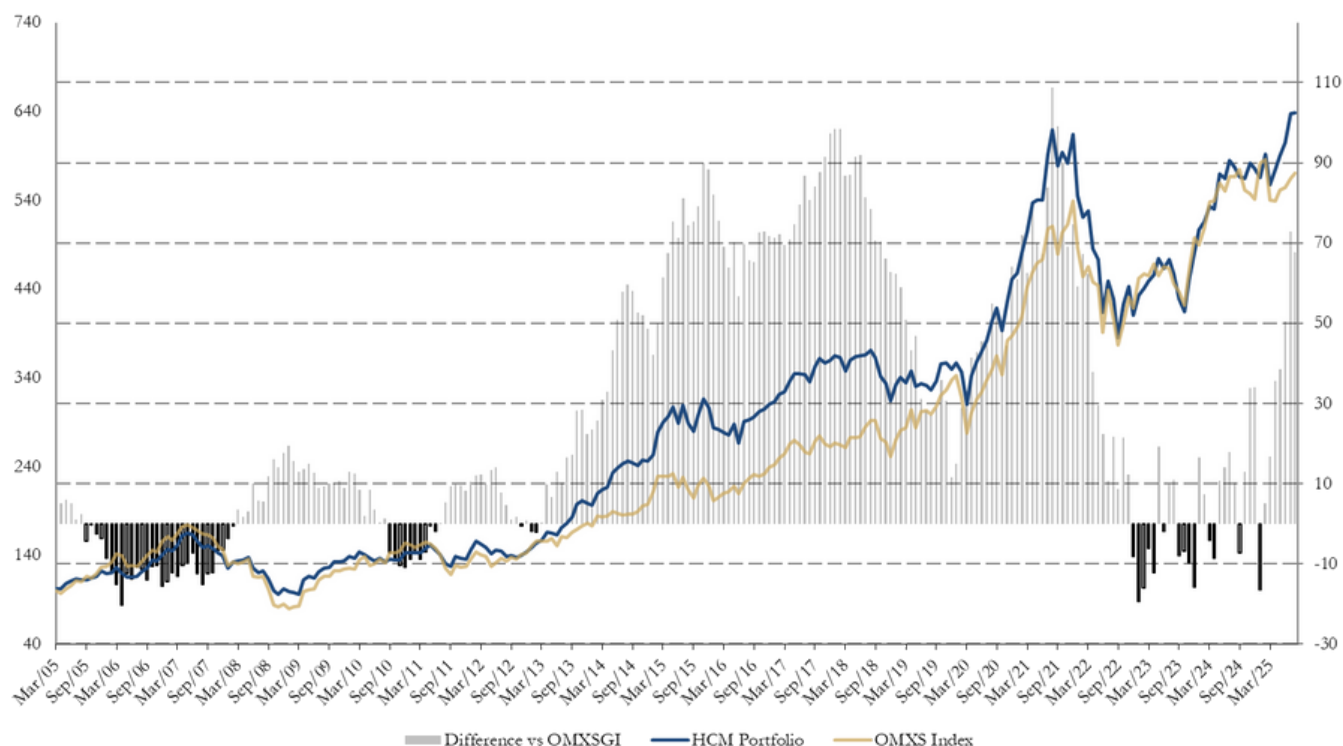
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Top Ten Equity Holdings			Gainers and Losers		
Company Name	% Portfolio	Value	Five Largest Portfolio % Gainers	% Portfolio	% Gain
Top ten holdings	60,6%	4 697 674	Microsoft	7,7%	2545,1%
Investor AB A	11,7%	908 668	MedCap	6,8%	491,2%
Microsoft	7,7%	595 261	Ambea	5,4%	136,8%
MedCap	6,8%	525 920	Take-Two Interactive	4,9%	80,8%
Asmodee Group	5,5%	423 614	Investor AB A	11,7%	70,9%
Ambea	5,4%	422 136			
Loomis	5,1%	395 520	Five Largest Portfolio % Losers	% Portfolio	% Loss
Take-Two Interactive	4,9%	377 529	Fractal Gaming	2,8%	-17,9%
Catella	4,8%	372 600	Careium	3,3%	-6,8%
Coor	4,4%	342 825	Swedencare	3,3%	-6,4%
Exsitec	4,3%	333 600	Essity	3,7%	-6,3%
			CTT	2,8%	-5,9%

Total Portfolio Statistics				
Return & Risk	Portfolio	Benchmark	Allocation	Weight
Last Month	0,78%	2,54%	Alternative Investments	13,0%
Year To Date	7,62%	4,47%	Corporate Bonds	18,0%
Last Twelve Months	8,59%	4,31%	Global Bonds	12,9%
Since Start (Nov 11)	119,83%	146,33%	Money Market	8,6%
Average Yearly Return	5,82%	6,69%	Equities	47,5%
Months Active	167	167	Currency Exposure	Weight
Number of Positive Months	113	116	SEK	83,7%
Number of Negative Months	54	51	USD	5,7%
			EUR	4,1%
Annualized Std. Dev. Last 12m	5,09%	8,04%	NOK	0,0%
Sharpe Ratio Last 12m	1,33	0,31	DKK	0,0%
Benchmark Correlation Last 12m	0,00	0,00		

Equity Portfolio Statistics				
Return & Risk	Portfolio	Benchmark	Best Performers	1 Month
Last Month	1,14%	4,11%	Exsitec	16,9%
Year To Date	12,48%	10,26%	Careium	16,5%
Last Twelve Months	14,74%	8,30%	Swedencare	13,1%
Since Start (March 2005)	547,06%	496,83%	Worst Performers	1 Month
Average Yearly Return	9,46%	9,03%	Fractal Gaming	-17,9%
Months Active	248	248	CTT	-14,5%
Number of Positive Months	148	156	Ambea	-5,3%
Number of Negative Months	100	92	Currency Exposure	Weight
			SEK	68,5%
Annualized Std. Dev. Last 12m	10,42%	12,72%	USD	12,0%
Sharpe Ratio Last 12m	1,24	0,51	EUR	0,0%
Benchmark Correlation Last 12m	0,41	0,00	NOK	0,0%
			DKK	0,0%

Equity Performance



Portfolio Performance

